



Vrinios National Area - Income-Producing Activities Tracking Sheets for Consultants

Name _____ Month _____

Do you want results from your Mary Kay Business? Then **concentrate** on these income-producing activities on a weekly basis.

- | | | |
|---------------------------------|---|--|
| A - Skin care class | D - Personal team-building interview | G - 7 new contacts/referrals |
| B - \$100 in sales | E - Guest to meeting | H - 2 new bookings (class/facial) |
| C - Every 2 facials held | F - Follow up after marketing call | I - 1 new team member |

What's your goal? _____



Consultant Part Time
Complete any 10 activities

Consultant Full Time
Complete any 15 activities

Driving Free
Complete any 20 activities

DIQ-Director
Complete any 35 activities

Make copies of this sheet. Write the letter of each activity as you complete it. You will probably do some activities more than once.

Week 1

1	16
2	17
3	18
4	19
5	20
6	21
7	22
8	23
9	24
10	25
11	26
12	27
13	28
14	29
15	30

Week 2

1	16
2	17
3	18
4	19
5	20
6	21
7	22
8	23
9	24
10	25
11	26
12	27
13	28
14	29
15	30

Week 3

1	16
2	17
3	18
4	19
5	20
6	21
7	22
8	23
9	24
10	25
11	26
12	27
13	28
14	29
15	30

Week 4

1	16
2	17
3	18
4	19
5	20
6	21
7	22
8	23
9	24
10	25
11	26
12	27
13	28
14	29
15	30

Did your activities support your goal this week? How does this week compare to last week?

