



## Income-Producing Activities Tracking Sheets for Independent Sales Directors

Name \_\_\_\_\_ Month \_\_\_\_\_

**Premier Club Activity**  
Complete any 15 activities

**Cadillac Activity**  
Complete any 20 activities

**Top Director Trip Activity**  
Complete any 35 activities

**Million \$ Director Activity**  
Complete any 35 activities

**A - Skin care class**  
**B - \$100 in sales**  
**C - Guest follow-up**  
**D - Personal team-building interview**

**E - Unit team-building interview**  
**F - Personal guest to unit meeting**  
**G - 5 contacts with unit members**  
**H - 5 new personal contacts**

**I - Unit meeting**  
**J - 5 unit postcards**  
**K - Unit conference call**  
**L - 2 new bookings**  
**M - New unit member**

**Week 1**

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**Week 2**

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**Week 3**

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**Week 4**

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