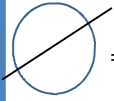
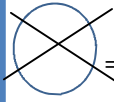


Bubble Sheet

Contact Tracker



= contact attempted, but no contact made



= contact made, and no booking obtained



= contact made and booking obtained

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months and Free Car in 6 months

3 sheets completed each week = Team Leader in 2 months, free car in 4 months, and Director in 6 months.

(See explanation below)

* When texting, you must get a response to count it as an attempt

Explanation: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects. You should obtain at least 10 bookings per completed sheet.

Bubble Sheet! Here you go! A tool to connect your GOALS and DREAMS! Here is the “how to” get there! Thank you Tammy Crayk, NSD!

Fill one of these sheets out every week! The instructions are on the sheet, but the idea is...just call and don't worry about the results.

START WITH A LIST and CHOOSE how many hours you are working your business this week:

- 5 Hours/week = 1 Bubble Sheet = WILL RESULT in 20 people you get a hold of and 10 bookings- 2 Quarters of star AND about \$500/month
- 10 Hours/week = 2 Bubble Sheets = 40 people you get a hold of and 20 bookings – On target CAR – \$1000/month
- 15 Hours/week = 3 Bubble Sheets = 60 people you get a hold of and 30 bookings – On target CAR/DIQ LEVEL and \$1500/month

YOU CAN Choose 30-1 hour time slots to do your calling EACH DAY OR do 1/2 sheet 1 day and 1/2 sheet the next day (but a lot harder than just taking a small bit of time to do it)

NO PEOPLE TO CALL?

For the next 2 weeks take the time you are working your MK and go network! Go to the places you do business and hand out your card/invitations, samples...ect.! GO GET NAMES! Then you can start your bubble sheets in 2 weeks!

**Start with your current customers and people you KNOW!

IT IS SO NICE to NOT CARE if they say YES OR NO...or even answer! IT is JUST MY JOB TO CALL!

YOU CAN DO IT!